

Letter from the President



Dear Reader:

Welcome to the second issue of VISIONS, the global customer magazine from Carl Zeiss Meditec intended to keep you informed about recent developments within the company and throughout the ophthalmic marketplace.

In the prior issue, we commented that the health care field has never experienced a more dynamic or demanding time; aging populations, emerging global economies and rapidly advancing technologies all create both significant challenges and exciting opportunities. Those factors were clearly in evidence during the recent American Academy of Ophthalmology meeting, and are reflected in the number and diversity of the topics covered in this publication. A glance at the adjacent Table of Contents will clearly show where Carl Zeiss Meditec is focused. We are committed to providing innovative technologies across a broad spectrum of applications; we understand that those technologies are important only if they help to offer solutions for your most urgent clinical needs; and we recognize the importance of providing the education and the support that will allow you and your staff to focus on and to best manage your patients.

In this issue, we are providing information not only on the newest technologies, but also on the continued evolution of some of our "gold standard" products and on related clinical techniques or case studies. For example, you will find information on our latest refractive laser systems, including the MEL 80 and our revolutionary VisuMax femtosecond platform. We are pleased to report that both systems now have FDA clearance for use in the United States, and we hope that you will view our progress and potential in this field with the same excitement that was apparent during the AAO's opening day unveiling and demonstration of these unique technologies. Other sections detail recent advances in OCT imaging, a modality of ever-increasing importance in a world of rapidly evolving therapeutic options and complexities. Additionally, a wide array of other ZEISS products and technologies are covered, and reflect our ongoing commitment to the continuous development and enhancement of the technical capabilities and clinical value that you have come to expect in a product platform from ZEISS.

We hope that you find VISIONS to be informative and helpful, and we welcome your comments and suggestions.

Ulrich Krauss
President and CEO

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