

Letter from the President



Dear Reader:

I am pleased to introduce you to the first edition of VISIONS, the new global customer magazine from Carl Zeiss Meditec. It is intended to help keep you informed about some of the latest developments in the ophthalmic field and, more importantly, to open

an avenue for communication and continuing education

for us all as we work together to meet the challenges of the next decade.

Medical technology and the practice of medicine have never had a more demanding or dynamic time. Aging populations, emerging economies and rapidly evolving technologies create challenge and opportunity. At ZEISS, our efforts are aimed at one primary objective — to provide you with a combination of innovative technologies, services and support that will ultimately help you to provide more effective and efficient solutions for the needs of your patients. We recognize that this will require not only advances in clinical capabilities, but also those that enable you to enhance efficiencies, streamline workflows or better manage the administrative and process related demands of the health care environment.

You may have recently heard or read about the planned combination of two major ZEISS businesses, Carl Zeiss Meditec and Carl Zeiss Surgical, into one consolidated entity under the corporate umbrella of Carl Zeiss Meditec AG. When complete, the surgical microscopes and visualization systems from Carl Zeiss Surgical will be more effectively integrated into the broad product portfolio of diagnostics and therapeutics already available. Along with other moves, such as the acquisition in 2005 of Ioltech, this step allows ZEISS to better provide the scope of technologies and the breadth of market participation that we believe will result in integrated and cost effective solutions of high value for you, and of real potential benefit for your patients.

We hope that you find VISIONS useful, and we welcome your comments and suggestions.

A handwritten signature in dark ink, appearing to read "James L. Taylor". The signature is stylized with large, sweeping loops and a prominent initial "J".

James L. Taylor

President and CEO

Carl Zeiss Meditec, Inc.