

A black and white photograph showing two men in white lab coats. The man on the left is in the foreground, looking slightly to the right with a neutral expression. The man on the right is partially visible, looking down at something in his hands. The background is blurred, suggesting a laboratory or clinical setting.

## Company Presentation

# Agenda



CARL ZEISS MEDITEC

1 Introducing Carl Zeiss Meditec AG

2 Social Responsibility

3 A company with a history

# Firmly anchored in the Carl Zeiss Group

## Overview of the business groups (2010/11)



CARL ZEISS MEDITEC

### Carl Zeiss AG

Medical Systems

Microscopy

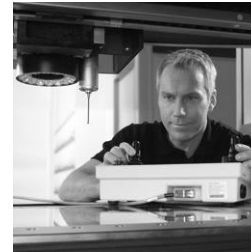
Semiconductor  
Technology

Industrial  
Metrology

Consumer  
Optics/ Optronics

Ophthalmic  
Optics

Business Groups



Revenue

€ 854 m

€ 423 m

€ 1.378 m

€ 394 m

€ 316 m

€ 849 m

Markets

Medical and Research  
Solutions

Industrial Solutions

Lifestyle  
Products

Vision Care



## Profile:

Carl Zeiss Meditec is a **leading global supplier** of complete **ophthalmic solutions** including implants and consumables and high quality visualization and workflow systems for **microsurgery**.

## Revenue:

€758,8m (GJ 2010/2011)

## Shareholders:

Carl Zeiss Meditec AG is **listed in the TecDAX** on the German Stock Exchange. 65 percent is held by Carl Zeiss AG, the remaining 35 percent is in free float.

## Management Board:

Dr. Ludwin Monz (President/ CEO)  
Thomas Simmerer, Dr. Christian Müller

## Employees:

Roughly 1,300 of our 2,400+ employees work outside Germany

// CONFIDENCE  
MADE BY CARL ZEISS



The moment medical technology leads  
to something very human: patients smile again.  
**This is the moment we work for.**



We make it visible.

# **We create medical improvement - For our customers' and patients' welfare**



CARL ZEISS MEDITEC

## **Our goal is to drive progress in medicine:**

We improve quality of life by offering solutions for the diagnosis and treatment of diseases.

- Our products are characterized by utmost precision.
- We strive for simplicity and ease-of-use so that doctors can focus on their patients instead of on technology.
- We enable doctors to achieve the best possible outcomes for their patients, never forgetting that the patient could also be one of us.

**We create medical improvement -  
For our customers' and patients' welfare**



CARL ZEISS MEDITEC

... better quality of life for breast cancer patients with INTRABEAM.

Treatment methods with INTRABEAM enable a more targeted approach to breast cancer therapy.

A dose of radiation is administered to the patient's tumor bed directly in the operating room.

The long-term TARGIT-A study verifies the reduction of the exposure time to one day and gentler treatment overall.



# We offer our customers an extensive portfolio

## Hospitals, clinics, ambulatory surgery centers

## Private practitioners

### Microsurgery



Surgical microscope  
PENTERO 900



OPMI® VARIO 700



IORT:  
INTRABEAM®

### Surgical Ophthalmology



Femtosecond  
laser system: VisuMax®



Surgical microscope  
OPMI® LUMERA® 700



Intraocular lens  
AT LISA

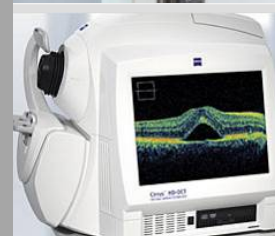
### Ophthalmology



Optical biometry:  
IOLMaster® 500



VISULAS  
Trion VITE



OCT:  
Cirrus™ HD-OCT

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**Carl Zeiss is dedicated to the promotion of education in the field of natural science and technology.**

Carl Zeiss supports:

- Projects that generate interest in children and young people in natural science and technology.
- Social and cultural facilities, as well as selected humanitarian projects and organizations in accordance with the statutes of the Carl Zeiss Foundation.

These are just a few examples of how Carl Zeiss plays an active and responsible role in society.

# The VISION 2020 initiative will spare around 100 million people from blindness



CARL ZEISS MEDITEC

- Goal of VISION 2020:  
***“By 2020, the primary causes of preventable blindness will be elimination to ensure that everyone around the world receives a right to sight”***
- Initiated by the World Health Organization (WHO) and the International Agency for the Prevention of Blindness (IAPB) in 1999
- Carl Zeiss Meditec supports the VISION 2020 initiative together with other NGO's, professional associations, ophthalmic institutes and companies.
- Thanks to VISION 2020, around about 100 million people will be spared the scourge of blindness between 2000 and 2020



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# Founder of the company



CARL ZEISS MEDITEC



## **Carl Zeiss**

(1816–1888)

Precision engineer

Founder of the company

Carl Zeiss

**1846** Carl Zeiss opens a workshop for precision mechanics and optics in Jena

**1847** Production of simple microscopes

**1860/63** Appointed university and court mechanic

**1875** Made his scientific employee Ernst Abbe part owner

**1880** Awarded Dr. phil. honoris causa by the University of Jena



## **Ernst Abbe**

(1840–1905)

Physicist, scientist, entrepreneur, social reformer, founder of the Carl Zeiss Foundation

**1863** Private lecturer at the University of Jena

**1866** Began working with Carl Zeiss. Laid the foundation of modern optics with Carl Zeiss and later with Otto Schott

From **1870 to 1896** he was a professor of physics at the University of Jena. He and his students shaped modern precision mechanics and optics

**1889** Created the Carl-Zeiss Foundation

# Milestones in the company history



CARL ZEISS MEDITEC

**1846** Carl Zeiss opens a workshop for precision mechanics and optics in Jena

**1857** Production of compound microscopes begins

**1875** Ernst Abbe becomes part owner of Carl Zeiss.

**1884** Founding of the firm that will later become Jenaer Glaswerk Schott & Genossen by Otto Schott, Ernst Abbe, Carl Zeiss and Roderich Zeiss

**1889** Founding of the Carl Zeiss Stiftung by Ernst Abbe

**1945** Partial destruction of the Jena factory during World War II

**1948** Partition into Carl Zeiss headquartered in Oberkochen and 1948-expropriated state-owned enterprise "VEB Carl Zeiss Jena"

**1991** Reunification of the two separated companies

**2004** Carl Zeiss is retroactively transformed into a stock corporation effective October 1, 2003. At the same time, the revised foundation constitution takes effect. The company will continue to be wholly owned by the Carl Zeiss Foundation

**2007** Carl Zeiss Meditec AG added to the TecDax of the German Stock Exchange

**2008** Carl Zeiss honored as Germany's top employer



CARL ZEISS MEDITEC